

# The First Name in STEM Resources



Scientific | Technical | Engineering | Mathematics



# Why WalkerPrice?

#### Here are a Few Good Reasons.

#### Reason No#1

**It doesn't cost you anything**. If we could assist you with even one (1) key candidate(s) hire over the period of the next year, and it didn't cost you any more than anyone else, or in some cases the cost could be **less expensive**, why wouldn't you do it?

#### Reason No# 2 Finding the Right Talent

We only do STEM Professionals. Engineering, Technical, Scientific and Mathematical disciplines. Our focus gives <u>YOU</u> a competitive advantage. We don't provide any other category of candidate because that would distract us from being current with where they are, the content they consume and how they engage socially.

#### Reason No# 3 Expanding Sourcing Resources

Our contact DB is vast and continues to grow. Our professional Network includes an Extensive list of Professional Contacts, Associated Groups, Professional Associations and Collations with multiple Educational Institutions - which are the places these professionals and subject matter experts tend to come from. You don't have the time, resources or bandwidth to do this extensive amount of relationship development, so we do it for you.

# Reduced Cost Better Candidates Improved Process

Reduce Time to Fill Understand Candidate Wants & Requirements Predict Candidate Success Increase Retention Build Better Offers Access to Passive Talent

#### Reason No# 4 Pipelining Talent

We engage our candidates when they are looking, and more importantly, when they are not looking, that way when the right opportunity presents itself they are open to a discussion, and if they are not interested, they trust us enough to refer their colleagues. As a company you cannot get as close as



we do, your "time to fill" is shorter and you don't have enough people to do it.

### Reason # 5 Improving Sourcing Intelligence

## Global Reach

Competition for the STEM talent pool is competitive and requires a **constant assessment of market variables** regarding salary, benefits, growth opportunities, cultural sensitivity, and employee expectations. We make it our **business** to understand the conditions and ingredients necessary to find the right talent and secure their interest. In addition, we engage and use discovery with our Network of Professionals so we know why, when, and where they want to change.

### Reason # 6

#### Strategic Advantage

It's a wise decision. Every organization is trying to stay steps ahead of the competition for the **right talent at the right time at the right cost** but HR is not being funded or staffed to meet that demand. We have a **tiered pricing framework, multi-dimensional employment model and a technology platform** that support the demanding pace of HR.

#### Reason # 7

#### New Rules

Data is the new currency. The millennial generation will change **\*Careers 4 times in their lifetime**, and that statistic does not include **job or employer changes.** Tracking these changes, **their requirements** and **your objectives** requires information – information that we gather, track and analyze - **because it's our business** to know what makes STEM professionals tick, so you don't have to.

#### In Conclusion

If you are interested in using our services <u>click here</u> to connect. Take advantage of our knowledge, expertise and experience to help you meet the challenges and objectives of Human Capital Management in the 21<sup>st</sup> Century.

